

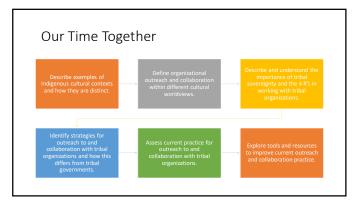


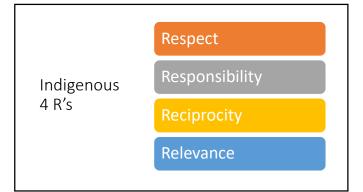
Shannon Crossbear

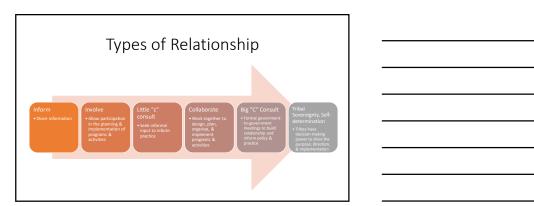
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Veronica Willeto DeCrane







Outreach to Tribal Organizations



- The rule is to include tribal organizations <u>BEFORE</u> the pencil hits the paper, not <u>when</u> it's time to sign in ink.
- Include them early, invite them always, follow up very time, meet with them regularly, and ask them how to best work together.
- Make sure that your meeting or event offers a value that is worthy of every person's time, effort, and expense.

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Relationships are Key

- Tribes and tribal people value connection
- Tribes and tribal people are looking for an ally who is willing to have long term commitment to their wellbeing
- Relations need to be:
 - Sustainable
 - Mutually beneficial
 - Reciprocal



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Strategies for Consulting

- Lean into the hard stuff
- Grow trust through transparency



Tips for Asking Questions

- Ask open ended questions in a respectful tone
- Nothing can replace sincerity and kindness
- · Listen closely
- Slow down, relax and be calm
- Be open minded and understanding

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Collaboration

The purpose of collaboration is to:

- Educate and learn from one
- Address past hurts
- Share resources

Collaboration must be built on mutual understanding and respect.

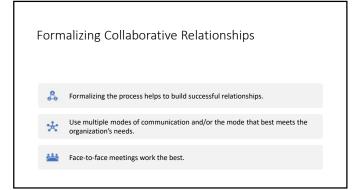
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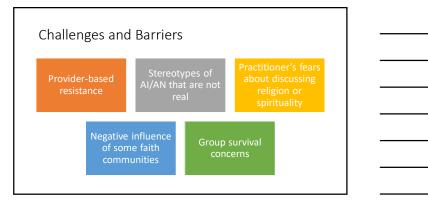
Strategies for Collaborating

- Focus on what works
- Draw upon community and individual strengths
- Identify where there is overlapping and complementary goals
- Create a welcoming atmosphere
- Be prepared to invest time and energy
- Remember the process is just as important as the outcome – put relationships first!
- Look for ways to decentralize power











Personal Strategies for Collaborating

- Be willing to acknowledge your lack of genuine knowledge of Native cultures
- AI/AN can have anxiety about being stereotyped or having cultural experiences discounted
- Understand the differences between AI/AN in their level of identification with and connectedness to their culture
- Continue to examine your own worldview and how that affects the service you provide
- Be willing to challenge your paradigms
- Engage in cultural humility

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More Personal Strategies

- Keep a rigid state of flexibility
- Build your own capacity for outreach and collaboration
 - Adapt how you communicate
 - Adjust your expectations
- Be willing to change your own process to accommodate the needs of the TO



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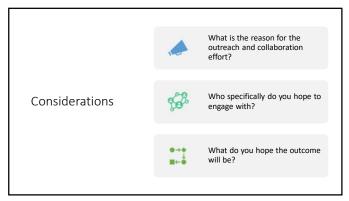
Small Group Discussion





What strategies for outreach and collaboration have worked for you?

Which of the strategies that were shared stood out to you and why?









Never Stop Growing!

- What is one thing you will commit to do to continue grow your own capacity or to take the next step in outreach to Tribal Organization(s)?
- Who will you share your commitment with?

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